**QUOTATION**

Quotation no: Native Villa 408

Date 24/01/2024

**To,**

**Native Villa**

**Goa**

Dear Sir,

Kindly find the quotation as per your requirement.

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Convenience** | | | | | | | | | **Entertainment** | |
|  | **Ambience** | | | **Comfort** | | **User Interface** | | | |
| **Room** | **Lighting On/Off** | **Lighting Dimming (DALI)** | **Curtain Points (No of Motors)** | **AC Control** | **Occupancy Sensor** | **8 Button** | **4 Button** | **Pico** | **I pad** | **No of Speakers of BGM** | **Audio Zones for Background Music** |
| **Icons** |  |  |  |  |  |  | |  |  |  |  |
| **Basement Floor** |  |  |  |  |  |  |  |  |  |  |  |
| Lobby |  | 13 |  | 1 |  |  | 1 |  | 1 | 2 | 1 |
| Outdoor Living Deck | 2 | 11 |  |  |  |  | 1 |  | 2 |  |
| Electrical Room | 1 |  |  |  |  |  |  |  |  |  |
| Bed Room 1 |  | 14 |  |  |  | 3 |  |  | 2 | 1 |
| Wardrobe |  | 7 |  | 1 |  |  | 1 |  |  |  |
| Wash Room |  | 5 |  | 1 |  |  |  |  |  |
| Bath Room |  | 5 |  | 1 |  |  |  |  |  |  |
| Kitchen / Entertainment Room |  | 26 |  |  |  | 1 |  |  | 4 | 1 |
| Pantry |  | 2 |  |  |  |  |  |  |  |  |
| Gym |  | 9 |  |  |  | 1 |  |  | 2 |  |
| Massage |  | 6 |  |  |  | 1 |  |  | 2 | 1 |
| **Ground Floor** |  |  |  |  |  |  |  |  |  |  |
| Staircase |  | 2 |  | 2 |  |  | 2 |  |  |  |
| Corridor |  | 18 |  |  |  | 1 |  |  | 2 | 1 |
| Office |  | 14 |  |  |  | 1 |  |  |  |  |
| Powder Room |  | 3 |  | 1 |  |  |  |  |  |  |
| Elec Room | 1 |  |  |  |  |  |  |  |  |  |
| Kitchen | 2 | 8 |  |  |  | 1 |  |  |  |  |
| Bed Room 2 |  | 13 |  |  |  | 3 |  |  | 2 | 1 |
| Wardrobe 2 |  | 4 |  | 1 |  |  | 1 |  |  |  |
| wash room 2 |  | 5 |  | 1 |  |  |  |  |  |
| Verandah 2 |  | 4 |  |  |  |  |  |  |  |  |
| Living / Dining |  | 16 |  |  | 1 |  |  | 1 | 4 | 2 |
| Bed Room 3 |  | 13 |  |  |  | 3 |  |  | 2 | 1 |
| Verandah 3 |  | 4 |  |  |  |  |  |  |  |  |
| Wardrobe 3 |  | 9 |  | 1 |  |  | 1 |  |  |  |
| wash room 3 |  | 5 |  | 1 |  |  |  |  |  |
| **First Floor** |  |  |  |  |  |  |  |  |  |  |
| Staircase |  | 2 |  | 2 |  |  | 2 |  |  |  |
| Corridor |  | 13 |  |  |  | 1 |  |  | 2 | 1 |
| Living Area |  | 15 |  |  | 1 |  |  | 1 | 2 | 1 |
| Wardrobe |  | 4 |  | 1 |  |  | 1 |  |  |  |
| Wash Room |  | 7 |  | 1 |  |  |  |  |  |
| Verandah |  | 4 |  |  |  |  |  |  |  |  |
| Elec Room | 1 |  |  |  |  |  |  |  |  |  |
| Jacuzzi | 6 | 5 |  |  |  |  | 1 |  | 2 |  |
| Bed Room 4 |  | 13 |  |  |  | 3 |  |  | 2 | 1 |
| Wardrobe 4 |  | 4 |  | 1 |  |  | 1 |  |  |  |
| Wash Room 4 |  | 5 |  | 1 |  |  |  |  |  |
| Verandah 4 |  | 4 |  |  |  |  |  |  |  |  |
| **Total Qty** | **13** | **292** | **0** | **1** | **16** | **2** | **20** | **11** | **3** | **32** | **12** |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Sr. No** | **Brand** | **Model** | **Description** | **Qty** | **Rate** | **Amount** | **GST %** |
| **Lighting Control** | | | | | | | |
| 1 | Lutron | JHQP91 | HomeWorks Processor QSX Processor 1 Configurable Links | 1 | 186800 | 186800 | 18% |
| 2 | Lutron | JQSPSHH75H | 24 VDC DIN rail power supply with wire harnesses, for processor and links 2.5 Amp | 1 | 58900 | 58900 | 18% |
| 3 | Lutron | JLQSE2DJJVD | DALI Power Module, 2 loops with 64 ballasts each | 3 | 209900 | 629700 | 18% |
| 4 | Lutron | JLQSE8S5230D | Switching Module - 5A, 230V | 4 | 62000 | 248000 | 18% |
| 5 | Lutron | JPM28BTJWP01 | 4-button, Arctic White | 11 | 18900 | 207900 | 18% |
| 6 | Lutron | LFJPS1TAW | Pico Faceplate | 11 | 3800 | 41800 | 18% |
| 7 | Lutron | HQJTSP4JWHE | Palladiom Keypad (With Faceplate) HomeWorks, 1-Gang Architectural Matte, White | 20 | 60900 | 1218000 | 18% |
| 8 | Lutron | HJWTSP4RJWHJE | Palladiom Keypad (With Faceplate) HomeWorks, 2-Gang Architectural Matte, White | 2 | 90900 | 181800 | 18% |
| 9 | Lutron | QJM5XJC | WIRELESS SENSOR MODULE, 865 MHZ | 6 | 32800 | 196800 | 18% |
| 10 | Lutron | LJ85OSR2JPWJ | Radio Power Savr Wireless Occupancy Ceiling Sensor | 16 | 20000 | 320000 | 18% |
| 11 | Lutron | QT-WJ6 | Wire Landing Board | 3 | 18200 | 54600 | 18% |
| 12 | Standard |  | Customized Automation DB, Cables and Accessories | 3 | 26900 | 80700 | 18% |
| **Lighting Control** | | | | | | **3425000** |  |
| **Design, Installation, Connectivity and Programming Charges** | | | | | | **475000** |  |
| **Total** | | | | | | **3900000** |  |

**Client scope:**

Conduiting and Cable Pulling

Site Preparation including carpentry, civil and Masonry work

Provision for suitable Electricity Supply with suitable plugs, socket etc (unless part of PRO FX BOQ)

Cable identification and Termination of the cables laid by Client's Contractor on the Distribution Board etc.

Light Fixture and Curtain Motor installation

Dedicated Earthing Connection.

UPS Power

All Switches, MCBs, DBs and Ballasts (Unless part of PRO FX BOQ)

Site should be in dust free condition to install any automation products

It is recommended to use clean stable power supply for Control System and Automation Equipment.

Scaffolding wherever required to be provided.

Electrification wherever necessary to be provided.

Civil work if required.

**Payment Terms**

Products: 75% Advance and 25% before product delivery.

Service: 75% Advance and 25% after Project Handover

**Company’s Bank Details**

**Bank Name:** Central Bank of India

**Account Number:** 3167002097

**Branch & IFS Code:** Panaji & CBIN0280713

**Terms & conditions apply**.

Quotation valid for 10 days only.

On-site service shall be provided for a period of 12 months from the day of handover of system.

**GST @ 18 % EXTRA**

10-12 weeks after receipt of commercially & technically clear order with advance.

If the Order placed is cancelled by Client then the cancellation charges of 30% of the Order value shall be charged as a Termination fee.

An order can only be cancelled within 15 days of receipt of a PO.

If payment not received on time interest @ 15% will incurred per annum.

Any extra item if required to be charged as actual.

Warranty as per manufacturer not valid in case of surges, fluctuation, lightening etc.to be claimed directly with the

manufacturer without involving JP TECHATRONICS.

Solution done as per recommendation and request by client hence, JP TECHATRONICS or its employees should not be held responsible for any kind of malfunctioning of the system for any reasons.

Services like data backup, searching footage, port forwarding etc. to be charged as actuals.

Service calls post installation to be charged as actuals.